

Henry<sup>®</sup> Company, a leading North American manufacturer of building construction products, is currently seeking a talented, self-motivated and energetic building science specialist for the position of Architectural Sales Representative.

**Summary:**

You will be responsible for promoting Henry<sup>®</sup> Building Envelope Systems<sup>®</sup> to the architectural and building science consultant community in the form of architectural calls, technical seminars, and technical support in the selection and specification of our air barrier, waterproofing and roofing systems. Recording and actively tracking opportunities using our CRM and sharing timely opportunities with the Technical Sales team will be an important part of your role.

**Essential Skills and Experience:**

The ideal candidate will have a strong building technology and construction background, with a minimum of five years of relevant experience in the industry. Excellent presentation and communication skills and computer literacy are essential, plus you must be able to interact within a team environment. Demonstrated experience and accreditation in an associated discipline, ability to effectively track projects through the specification and bidding stage, and ability to read and create construction details will be considered assets.

**Education:**

A degree or diploma in Architecture, Engineering or equivalent technical discipline preferred.

**Other:**

- Moderate business travel requirements (25-40%)
- Ideally located to service the Greater Toronto Area

**Associations:** (local chapters)

Active involvement in associations such as CSC, RCI, OBEC, SWA and CaGBC will be a part of your duties.

**Compensation:** Henry<sup>®</sup> offers an attractive compensation and benefits package and the opportunity for career development. Candidates for this position must be legally able to work in Canada and occasionally travel to the United States.

Due to anticipated volume of response, only those selected for an interview will be contacted.

Please send cover letter and resume or CV to:

Peter Saunders  
[psaunders@henry.com](mailto:psaunders@henry.com)  
Director, Building Science & Technical Services